



A PIONEER IN CANADA'S INSURANCE INDUSTRY

First Canadian Title is Canada's leading provider of title insurance for residential and commercial real estate transactions and other related products and services. Established in 1991, it pioneered the concept of title insurance in Canada, and now issues hundreds of thousands of new policies each year. As the Canadian arm of First American Title Insurance Company – one of the world's premier title insurers – our financial strength, stability and commitment to service excellence are second to none in the industry.

Based in Oakville, Ontario, First Canadian Title employs over 1,000 people from coast to coast. Its customers include more than 15,000 lawyers and notaries nationwide, every major Canadian chartered bank, other lending institutions, real estate professionals, mortgage brokers, and builders.

The company has a growing IT group which numbered 119 employees at last count.



First Canadian Title's investment in building its own headquarters is a testament to its success, stability and longevity. The new facility in Oakville, ON, has a very open concept environment in keeping with the company's collaborative and team-oriented culture.

IT workers help First Canadian Title keep first place

From a solid focus on innovation, service and operational excellence, First Canadian Title offers a fast-paced yet stable atmosphere where staff members feel challenged and valued – maybe even pampered. The company is a leader in its field and is committed to remaining so even in its competitive market.

“Fast-paced isn't just a cliché,” emphasizes CIO Sam Dotson. “Our focus on innovation is driving that pace which challenges and

enhances skills. We have been – and want to continue to be – pioneers in what we do. As the IT group, we have a lot of responsibility in helping to maintain that.”

Being innovative involves always looking for new ideas and methods. “As a technology group that supports that innovation, we work with the latest and greatest tools and technology,” says Dotson. “That same spirit of innovation is applied to IT partners. Since it's important to take our capabilities to the next

level, the companies we partner with have the best of breed technology – which we use every day.”

The fast-paced environment also stems from the company's growth in customers in response to First Canadian Title's focus on service. Customers are the biggest banks and credit unions in Canada and they have high expectations of the systems they use, so what the IT staff does really matters.

“A lot of our technology faces those customers so

